



DIRECT SALES AGENTS RECRUITMENT AT NATIONAL BANK OF COMMERCE(NBC)

Job Title: Direct Sales, 60 Vacancies
Branch: NBC Mlimani City.

Supervisor: Business Development Manager
Contact Duration: 6 months

Job Summary

To support sales of Retail banking Liabilities products at branches to achieve agreed sales targets in line with the business objectives through proactive selling and at the same time providing excellent service.

Job Description

- i. Deliver exceptional performance by identifying and meeting customer needs through selling liabilities(deposit) products.
- ii. Provide direct "hands on "sales support (quality lead generation and effective follow up) to generate and convert quality leads into sales
- iii. Participate in sales activations and campaigns to meet specific targets.
- iv. Ensure all onboarded customers are active and digitally connected.
- v. Complete account opening together with customers in line with NBC Bank policies and requirements before submitting to operations for processing.
- vi. Comply with general NBC Operational risk & Rigor requirements e.g. Health& Safety standard and security of premises, KYC and anti-money laundering regulations.
- vii. Carry any other related duties as assigned by the line manager.

Minimum Qualifications

- i. Education – At least form four, certificate Diploma or degree
- ii. Minimum Age – At least 18 years
- iii. Knowledge of banking products
- iv. Must be sales driven and passes excellent communication skills
- v. Team player who takes individual accountability for results
- vi. Highly organized, independently motivated worker with impeccable follow-up skills
- vii. Strong organization skills and the ability to quickly assess and prioritize

Requirements

Submit physical copies of the below requirements at the branch you are applying for.

- i. Copy of academic certificates
- ii. Copy of National ID
- iii. Copy of CV
- iv. TIN Number

**Send Your Application via Whatsapp
0762246488/0744049140 Or Email:
Nbc_Mlimanicity@Nbc.co.tz**



DIRECT SALES AGENTS RECRUITMENT AT NATIONAL BANK OF COMMERCE(NBC)

Business Title: Direct sales 30 positions
Location: Kariakoo Uhuru Branch

Supervisor: Business Development Manager
Contact Duration: 12 months

Job Summary

To support sales of Retail banking Liabilities products at branches to achieve agreed sales targets in line with the business objectives through proactive selling and at the same time providing excellent service.

Job Description

- i. Deliver exceptional performance by identifying and meeting customer needs through selling liabilities(deposit) products.
- ii. Provide direct "hands on "sales support (quality lead generation and effective follow up) to generate and convert quality leads into sales
- iii. Participate in sales activations and campaigns to meet specific targets.
- iv. Ensure all onboarded customers are active and digitally connected.
- v. Complete account opening together with customers in line with NBC Bank policies and requirements before submitting to operations for processing.
- vi. Comply with general NBC Operational risk & Rigor requirements e.g. Health& Safety standard and security of premises, KYC and anti-money laundering regulations.
- vii. Carry any other related duties as assigned by the line manager.

Minimum Qualifications

- i. Education – At least form four/certificate/Diploma/Degree
- ii. Minimum Age – At least 18 years
- iii. Knowledge of banking products
- iv. Must be sales driven and passes excellent communication skills
- v. Team player who takes individual accountability for results
- vi. Highly organized, independently motivated worker with impeccable follow-up skills
- vii. Strong organization skills and the ability to quickly assess and prioritize

Requirements

Submit physical copies of the below requirements at the branch you are applying for.

- i. Copy of academic certificates
- ii. Copy of National ID
- iii. Copy of CV
- iv. TIN Number

Deadline: 30th June 2025

NBC INTERNAL ONLY



DIRECT SALES AGENTS RECRUITMENT AT NATIONAL BANK OF COMMERCE (NBC)

Supervisor: Team leader

Location: Nyanza branch

Scope of Work

Commission based business and bonuses with the bank to drive mass market customer acquisition in line with bank plans through pro-active selling.

Job Description

- i. Deliver exceptional sales performance by identifying and meeting customer needs through selling Liabilities (deposit) products.
- ii. Provide direct "hands on" sales support (quality lead generation and effective follow up) to generate and convert quality leads into sales
- iii. Participate in sales activations and campaigns to meet specific targets.
- iv. Ensure all on-boarded customers are active and digital connected
- v. Complete account opening together with customers in line with NBC Bank policies and requirements before submitting to operations for processing.
- vi. Comply with general NBC Operational risk & Rigour requirements e.g., Health & Safety standards and security of premises, KYC, and anti-money laundering regulations.
- vii. Achieve agreed sales targets

Qualifications

- i. Education-At least certificate/Diploma
- ii. Minimum Age – At least 18 years
- iii. Knowledge of banking products
- iv. Must be sales driven and possess excellent communication skills
- v. Team player who takes individual accountability for results
- vi. Highly organized, independently motivated worker with impeccable follow-up skills
- vii. Strong organization skills and the ability to quickly assess and prioritize.

Requirements

Submit physical copies of the below requirements at the branch

- i. Copy of academic certificates
- ii. Copy of National ID
- iii. Copy of CV
- iv. TIN Number

0766034217 or 0745845365

For more enquires and clarification please contact



DIRECT SALES AGENTS RECRUITMENT AT NATIONAL BANK OF COMMERCE(NBC)

Business Title: Direct sales Agents 30 positions
Location: Moshi Branch

Supervisor: BDM
Contract Duration: 12 months

Job Summary

To support sales of Retail banking Liabilities products at branches to achieve agreed sales targets in line with the business objectives through proactive selling and at the same time providing excellent service.

Job Description

- i. Deliver exceptional performance by identifying and meeting customer needs through selling liabilities(deposit) products.
- ii. Provide direct "hands on "sales support (quality lead generation and effective follow up) to generate and convert quality leads into sales
- iii. Participate in sales activations and campaigns to meet specific targets.
- iv. Ensure all onboarded customers are active and digitally connected.
- v. Complete account opening together with customers in line with NBC Bank policies and requirements before submitting to operations for processing.
- vi. Comply with general NBC Operational risk & Rigor requirements e.g. Health& Safety standard and security of premises, KYC and anti-money laundering regulations.
- vii. Carry any other related duties as assigned by the line manager.

Minimum Qualifications

- i. Education – At least form four/certificate/Diploma/Degree
- ii. Minimum Age – At least 18 years
- iii. Knowledge of banking products
- iv. Must be sales driven and passes excellent communication skills
- v. Team player who takes individual accountability for results
- vi. Highly organized, independently motivated worker with Impeccable follow-up skills
- vii. Strong organization skills and the ability to quickly assess and prioritize

Requirements

Submit physical copies of the below requirements at the branch you are applying for.

- i. Barua ya utambulisho kutoka kwa afisa mtendaji
- ii. Copy of National ID
- iii. Copy of Tin Certificate
- iv. CV and copy of academic certificates